

Good Afternoon,

You are receiving this because you are a current agency owner, principal, office manager, or regional leader. As a valued Century partner, you care about how your team's production, profitability, and quoting behaviors perform.

To help keep you in the know, we have updated our *Agency Summary Report* (*ASR*). Each leader within your organization will receive a monthly ASR beginning in June. Owners and Principles will receive an ASR covering the entire organization. Office and Regional managers will receive one ASR for the office(s) in their charge and another for the whole organization.

For details on how to interpret the report, please take a moment to watch a short video by following the link below:

Video to Help You Understand Your Agency Summary Report

Please forward this to anyone in your office you feel should receive these reports. To make changes to your team's ASR subscriptions, please contact **Erica Seufer at ESeufer@CenturySurety.com**.

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Date sent: 5-27-2021